

Listing Group Definition

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Property Name				
<u>Residential</u>	<u>Prestige Developments</u>	<u>Lifestyle Residential</u>	Price	
<p><i>Is this Residential property?</i></p> <ul style="list-style-type: none"> ○ Housing <ul style="list-style-type: none"> ○ Apartments ○ Townhouses ○ Brick and Tile ○ Prestige Housing ○ Sections <p><u>Sub Division Developments</u></p> <p><i>Is this a subdivision ?</i></p> <ul style="list-style-type: none"> ○ Single Section Sub-Division ○ Multi site development 	<p><u>Luxury</u></p> <p><i>Would this property be classed as Luxury</i></p> <ul style="list-style-type: none"> ○ Housing ○ Lifestyle Section ○ Lifestyle Lodge <p><u>Golf Developments</u></p> <ul style="list-style-type: none"> ○ Golf Courses ○ Golf Course sections ○ Golf Course Housing ○ 	<p><u>Lifestyle</u></p> <p><i>Is this a Lifestyle property</i></p> <ul style="list-style-type: none"> ○ Country Living ○ Golf Developments ○ Beach Developments ○ Lifestyle Farming <p><u>Retirement</u></p> <ul style="list-style-type: none"> ○ Village Developments ○ Resthome Developments 	<p><u>Sale Price Range</u></p> <ul style="list-style-type: none"> ○ Price > 16 mil ○ Price 12 - 16 mil ○ Price 10 - 12 mil ○ Price 8 - 10 mil ○ Price 4 - 8 mil ○ Price 1 - 4 mil ○ Price 500k - 1 mil ○ Price < 500k <p><u>Total Project Price</u></p> <ul style="list-style-type: none"> ○ Project < 1mil ○ Project 1 - 2 mil ○ Project 2 - 5 mil ○ Project 5 - 10 mil ○ Project 10 -15 mil ○ Project 15 - 20 mil ○ Project > 20 mil 	<u>Where In NZ</u>
<p><u>Semi Commercial</u></p> <p><u>Farming</u></p> <p><u>Forestry</u></p> <ul style="list-style-type: none"> ○ Plantations 	<u>Commercial</u>	<u>Industrial</u>	<u>Valuation:</u>	
	<ul style="list-style-type: none"> ○ Shops ○ Hotel Developments ○ Warehouses 	<ul style="list-style-type: none"> ○ Light ○ Heavy 	<ul style="list-style-type: none"> ○ Below Valuation 	<ul style="list-style-type: none"> ○ Taranaki ○ Central North Island ○ Hawkes Bay ○ Wellington Area ○ West Coast ○ Canterbury ○ Otago ○ Southland
<u>Construction</u>	<u>State of Completion</u>	<u>Trades</u>	<u>Income Producing</u>	<u>Property In Australia</u>
<p><i>Is it being constructed</i></p> <ul style="list-style-type: none"> ○ Apartments ○ Townhouses ○ Brick and Tile ○ Retirement Village/ Resthome 	<ul style="list-style-type: none"> ○ Completed ○ Not Completed <ul style="list-style-type: none"> ○ Building Consent ○ Resource Consent 	<ul style="list-style-type: none"> ○ <i>Will you trade for something else ?</i> <p><i>If so, is your property</i></p> <ul style="list-style-type: none"> ○ Land ○ Buildings 	<p><i>Can this property produce income ?</i></p> <ul style="list-style-type: none"> ○ During Subdivision ○ During Building ○ Once Built ○ Income Now ○ Over 7% 	<ul style="list-style-type: none"> ○ Queensland ○ NSW ○ ACT ○ Victoria ○ WA ○ North

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